

Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2011

August 5, 2010

TERUMO Corporation

Financial Results (Consolidated)

(Unit: Billion yen)

	Q1 Mar. 2010	Q1 Mar. 2011	YoY
Net Sales	77.5	81.2	5%
Gross Profit	41.6 (53.6%)	42.3 (52.1%)	2%
SG&A Expenses	25.1 (32.3%)	26.4 (32.5%)	5%
Operating Income	16.5 (21.3%)	15.9 (19.6%)	-3%
Ordinary Income	16.9 (21.9%)	12.6 (15.5%)	-26%
Net Income	10.8 (14.0%)	8.8 (10.8%)	-19%

Average exchange rate

1US\$ 97yen
1EUR 133yen

92yen
117yen

} Impact on Net Sales
-3%

Net Sales (By Region)

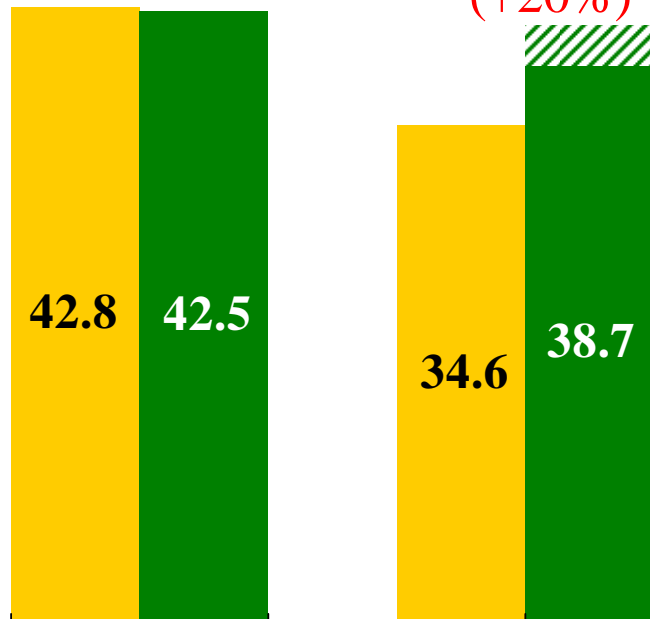
Consolidated: +5% (+8%)

(Unit: Billion yen)

Q1 Mar. 2010 Q1 Mar. 2011

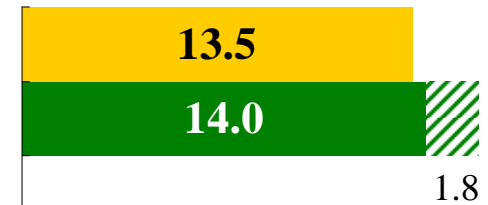
(): Local currency basis

Japan -1%
Outside of Japan +12% (+20%)



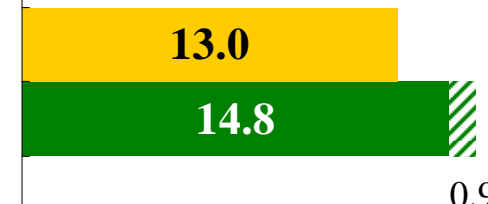
2.8

Europe +4% (+17%)



1.8

Americas +14% (+20%)



0.9

Asia & Others +22% (+24%)



0.2

Outside of Japan Ratio: 45% -> 48%

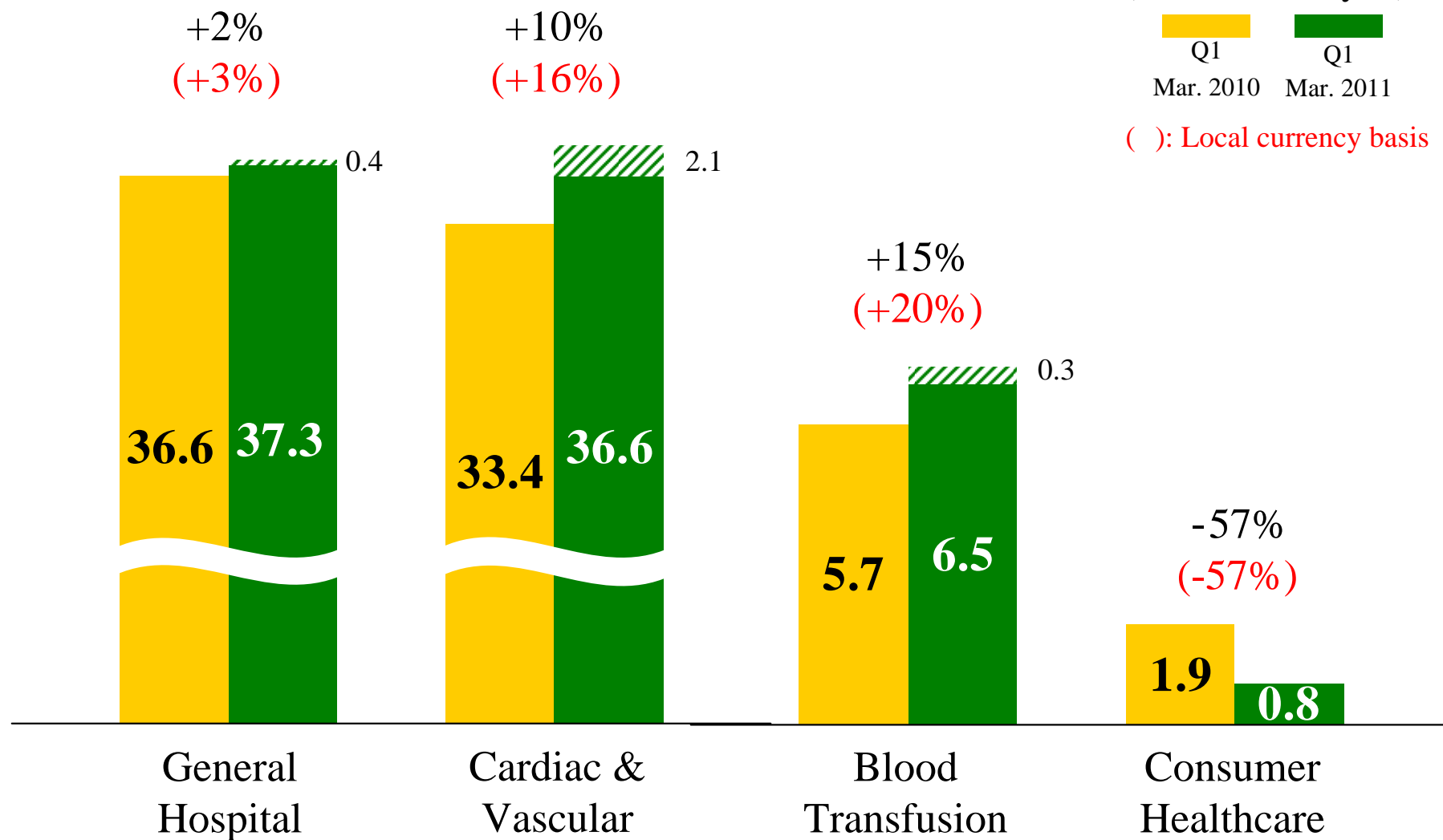
3

Net Sales (By Business Segment)

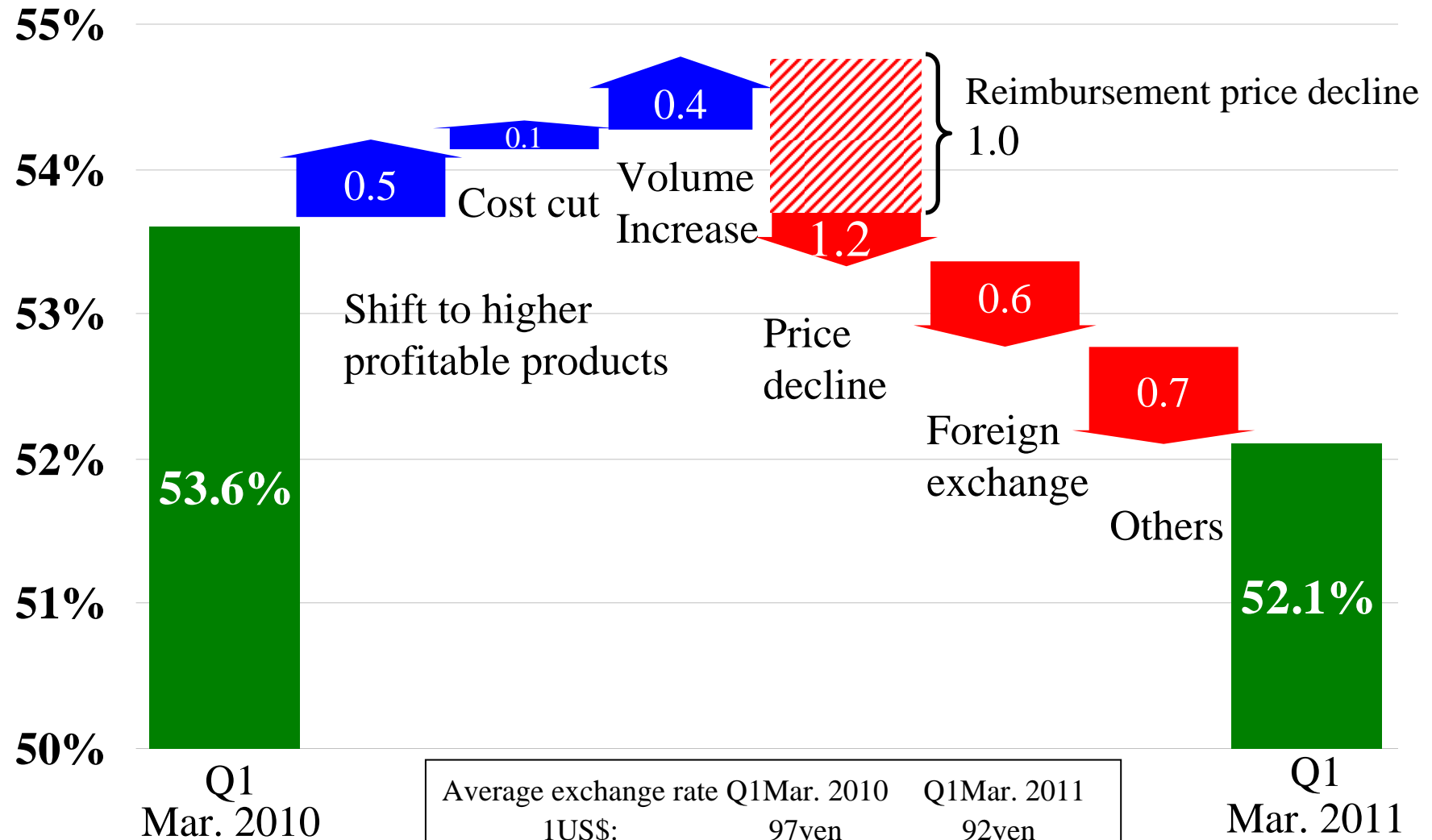
(Unit: Billion yen)

Q1 Mar. 2010 Q1 Mar. 2011

(): Local currency basis



Gross Profit Rate Variance Analysis



Average exchange rate	Q1Mar. 2010	Q1Mar. 2011
1US\$:	97yen	92yen
1EUR:	133yen	117yen

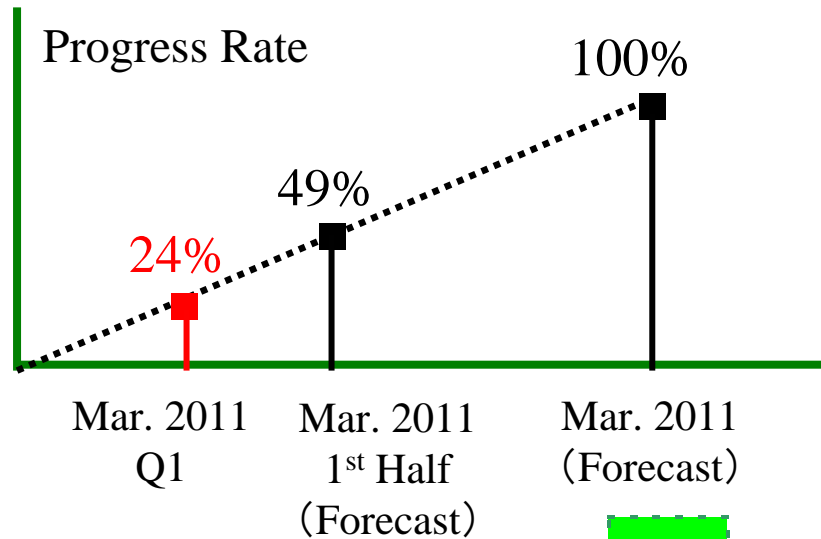
SG&A Expenses

(Unit: Billion yen)

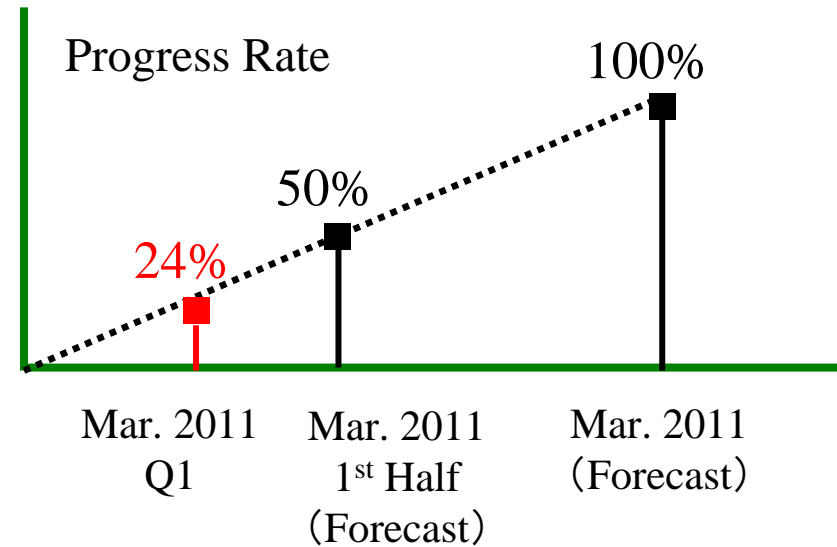
	Q1 Mar. 2010	Q1 Mar. 2011	Changes	YoY%
Salaries & Wages	9.5	9.8	+0.3	2%
Sales Promotion	2.6	2.6	+0.0	2%
Logistical Costs	2.1	2.3	+0.2	9%
Depreciation & Amortization	1.3	1.1	-0.2	-15%
Others	5.7	5.7	+0.0	1%
General Administrative Total	21.2 (27.2%)	21.5 (26.5%)	+0.3	2%
R&D Expenses	3.9 (5.1%)	4.9 (6.0%)	+1.0	25%
SG&A TOTAL	25.1 (32.3%)	26.4 (32.5%)	+1.3	5%

Q1 Mar. 2011 Summary

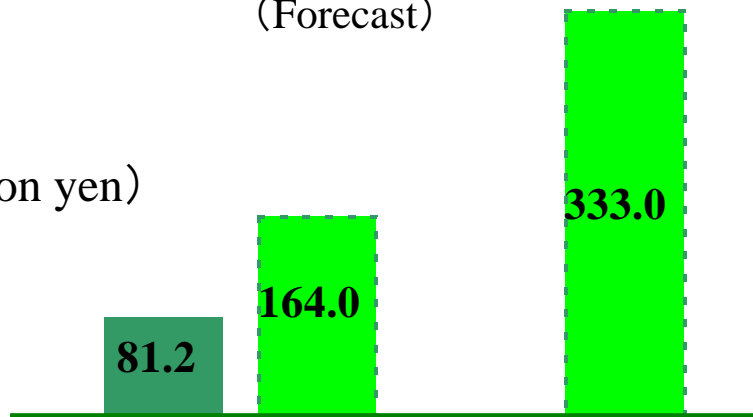
Sales



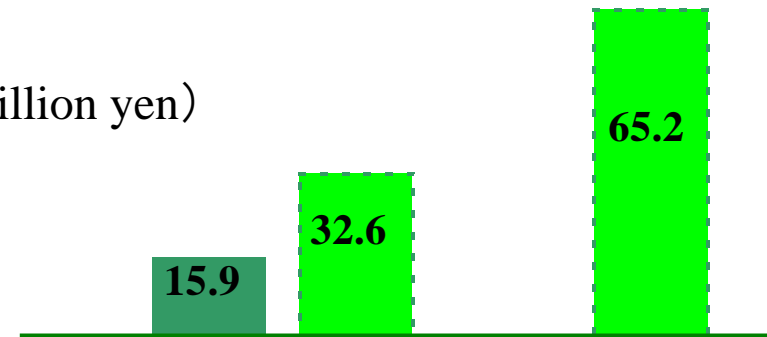
Operating Income



(Billion yen)



(Billion yen)



Mar. 2011 Assumed average exchange rate: 1US\$ 90yen 1EUR 120yen

Toward the Achievement of Annual Targets

- Maintaining growth in overseas sales
- Expanding high value added products
- Active execution of R&D investment
in line with plan

IR Contact

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The market share information in this booklet is partly derived from our own independent research.