

## 2nd Quarter Financial Results for FYE Mar. 2010



October 29, 2009  
Exchange where listed: TSE

**Name of listed company** : **TERUMO CORPORATION**  
(URL <http://www.terumo.com/>)  
**Company code number** : 4543  
**Representative:** : Akira Takahashi, President  
**Please address all communications to** : Shouji Hatano, Executive Officer, General Manager, Corporate Communication Dept.  
**Phone** : +81 / 3-3217 -6550  
**Dividends will be paid from** : December 8, 2009

### 1. Consolidated financial highlights for the interim period ended September 2009 (From April 1, 2009 to September 30, 2009)

#### (1) Consolidated financial results

	Net sales		Operating income		Ordinary income		Net income	
	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%
<b>Six months ended September,2009</b>	158,063	0.7	32,550	3.5	32,239	(1.8)	20,771	(9.7)
<b>Six months ended September,2008</b>	157,011	—	31,457	—	32,837	—	22,991	—

	Net income per share	Net income per share, fully diluted
	(Yen)	(Yen)
<b>Six months ended September,2009</b>	109.38	—
<b>Six months ended September,2008</b>	118.56	—

(Note) Percentage represent increase (decrease) from the corresponding period in the prior fiscal year.

The amounts shown above ignore values of less than a million yen.

#### (2) Consolidated financial position

	Total assets	Net assets	Capital asset ratio	Net assets per share
	(Millions of yen)	(Millions of yen)	%	(Yen)
<b>September 30, 2009</b>	398,253	298,316	74.9	1,570.37
<b>March 31, 2009</b>	379,064	278,166	73.4	1,464.27

(Note) Shareholders' equity : September 30, 2009: 298,208 million yen, March 31, 2009: 278,062 million yen.

The amounts shown above ignore values of less than a million yen.

### 2. Dividends

	Dividends per share				
	1st quarter	2nd quarter	3rd quarter	4th quarter	total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
<b>Fiscal year ended March 31,2009</b>	—	16.00	—	16.00	32.00
<b>Fiscal year ending March 31,2010</b>	—	16.00	—	—	—
<b>Fiscal year ending March 31,2010 (forecast)</b>	—	—	—	16.00	32.00

(Note) Revise of dividends forecast : None

### 3. Consolidated forecast for the year ending March 2010 (From April 1, 2009 to March 31, 2010)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%	(Yen)
<b>Fiscal year ending March, 2010</b>	315,000	4.0	63,000	16.6	61,000	16.0	40,000	8.5	210.64

(Note) Revise of consolidated forecast : Yes

(Assumed exchange rate in 2nd half of FY2009: 1US\$=85yen, 1Euro=130yen / Assumed exchange rate of FY2009: 1US\$=90yen, 1Euro=132yen)

Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

- Forecast for fiscal year ending March, 2010 which was announced on May 13, 2009 has been revised upwardly
- Among the information that Terumo discloses, forecasts of financial performance on future projections contain potential risks and uncertainty since these are forecasts on projections made by Terumo based on limited information available at the moment of disclosure. Accordingly, it should be noted that actual results may differ from those forecasts on projections due to various factors. Factors affecting to actual results include, but are not limited to, changes in economic conditions surrounding Terumo, fluctuations of foreign exchange rates, and state of competition.

## 4. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Millions of yen)

	As of September 30, 2009		As of March 31, 2009	
	Amount	%	Amount	%
<b>(Assets)</b>				
<b>I Current assets</b>	209,563	52.6%	193,658	51.1%
Cash and deposits	70,194		57,073	
Notes and accounts receivable-trade	71,946		66,865	
Merchandise and finished goods	32,369		33,272	
Work in process	5,896		6,373	
Raw material and supplies	15,917		14,945	
Deferred tax assets	9,681		9,687	
Other	4,260		6,173	
Allowance for doubtful accounts	(701)		(733)	
<b>II Noncurrent assets</b>	188,689	47.4%	185,406	48.9%
1. Property, plant and equipment	112,147	28.2%	111,064	29.3%
Buildings and structures	40,863		41,545	
Machinery, equipment and vehicles	31,748		33,067	
Land	20,236		20,303	
Lease assets	638		548	
Construction in progress	11,732		8,584	
Other	6,927		7,015	
2. Intangible assets	30,612	7.7%	32,747	8.6%
Goodwill	23,529		26,823	
Other	7,083		5,923	
3. Investments and other assets	45,929	11.5%	41,593	11.0%
Investment securities	31,827		23,686	
Deferred tax assets	7,981		11,528	
Other	6,121		6,378	
<b>Total Assets</b>	<b>398,253</b>	<b>100.0%</b>	<b>379,064</b>	<b>100.0%</b>

(Millions of yen)

	As of September 30, 2009		As of March 31, 2009	
	Amount	%	Amount	%
<b>(Liabilities)</b>				
<b>I Current liabilities</b>	92,212	23.2%	93,700	24.7%
Notes and accounts payable-trade	26,039		27,812	
Short-term loans payable	20,000		25,190	
Lease obligations	187		161	
Income taxes payable	10,866		6,022	
Deferred tax liabilities	301		173	
Provision for bonuses	5,024		4,758	
Provision for directors' bonuses	94		172	
Notes and accounts payable - facilities	6,404		5,605	
Other	23,294		23,804	
<b>II Noncurrent liabilities</b>	7,724	1.9%	7,196	1.9%
Lease obligations	473		409	
Deferred tax liabilities	23		103	
Provision for retirement benefits	4,269		3,691	
Provision for directors' retirement benefits	658		659	
Other	2,299		2,331	
<b>Total Liabilities</b>	99,937	25.1%	100,897	26.6%
<b>(Net Assets)</b>				
<b>I Shareholders' Equity</b>	320,733	80.5%	303,005	80.0%
Capital stock	38,716		38,716	
Capital surplus	59,030		59,030	
Retained earnings	299,791		282,058	
Treasury stock	(76,805)		(76,800)	
<b>II Valuation and translation adjustments</b>	(22,524)	(5.6%)	(24,942)	(6.6%)
Valuation difference on available-for-sale securities	(191)		(5,118)	
Foreign currency translation adjustment	(22,333)		(19,823)	
<b>III Minority interests</b>	107	0.0%	104	0.0%
<b>Total Net assets</b>	298,316	74.9%	278,166	73.4%
<b>Total Liabilities and Net Assets</b>	398,253	100.0%	379,064	100.0%

## (2) Consolidated Statements of Income

(Millions of yen)

	Six months ended September 30, 2008		Six months ended September 30, 2009		Changes				
	Amount	%	Amount	%	Amount	%			
<b>I Net sales</b>	157,011	100.0%	158,063	100.0%	1,052	0.7%			
<b>II Cost of sales</b>	72,729	46.3%	74,795	47.3%	2,066	2.8%			
<b>Gross profit</b>	84,282	53.7%	83,268	52.7%	(1,013)	(1.2%)			
<b>III Selling, general and administrative expenses</b>	52,824	33.7%	50,717	32.1%	(2,106)	(4.0%)			
<b>Operating income</b>	31,457	20.0%	32,550	20.6%	1,093	3.5%			
<b>IV Non-operating income</b>									
Interest income	689		249		(440)				
Dividends income	251		114		(137)				
Royalty income	62		73		11				
Foreign exchange gains	615		—		(615)				
Equity in earnings of affiliates	29		41		11				
Other	617	2,265	1.4%	437	915	0.6%	(180)	(1,350)	(59.6%)
<b>V Non-operating expenses</b>									
Interest expenses	125		85		(40)				
Sales discounts	271		287		15				
Foreign exchange losses	—		755		755				
Loss on disposal of inventories	151		41		(110)				
Other	336	885	0.5%	57	1,227	0.8%	(278)	341	38.6%
<b>Ordinary income</b>	32,837	20.9%	32,239	20.4%	(598)	(1.8%)			
<b>VI Extraordinary income</b>									
Gain on sales of noncurrent assets	3		0		(2)				
Gain on sales of investment securities	80		—		(80)				
Reversal of allowance for doubtful accounts	—	83	0.1%	42	42	0.0%	42	(40)	(48.8%)
<b>VII Extraordinary loss</b>									
Loss on disposal of noncurrent assets	134	134	0.1%	52	52	0.0%	(81)	(81)	(61.0%)
<b>Income before income taxes</b>	32,787	20.9%	32,229	20.4%	(557)	(1.7%)			
Income taxes-current	10,202		11,191		989				
Income taxes-deferred	(424)	9,777	6.3%	242	11,433	7.3%	667	1,656	16.9%
Minority interests in income	18	0.0%	24	0.0%	6	34.9%			
<b>Net income for the period</b>	22,991	14.6%	20,771	13.1%	(2,220)	(9.7%)			

**(3) Consolidated Statements of Cash Flows**

(Millions of yen)

	Six months ended	Six months ended
	September 30, 2008	September 30, 2009
	Amount	Amount
<b>I Net cash provided by (used in) operating activities</b>		
Income before income taxes	32,787	32,229
Depreciation and amortization	8,534	8,605
Amortization of goodwill	980	854
Equity in (earnings) losses of affiliates	(29)	(41)
Increase (decrease) in provision for retirement benefits	(114)	622
Increase(decrease) in reserve for retirement benefits for directors and corporate auditors	(68)	(1)
Increase (decrease) in allowance for doubtful accounts	15	(24)
Increase (decrease) in provision for directors' bonuses	(94)	(77)
Interest and dividends income	(941)	(363)
Interest expenses	125	85
Foreign exchange losses (gains)	(83)	705
Loss (gain) on disposal of noncurrent assets	134	52
Loss (gain) on sales of noncurrent assets	(3)	(0)
Loss (gain) on sales of short-term and long term investment securities	(80)	—
Decrease (increase) in notes and accounts receivable-trade	(1,234)	(5,554)
Decrease (increase) in inventories	(5,005)	(281)
Increase (decrease) in notes and accounts payable-trade	1,329	(1,749)
Other, net	(6,555)	3,029
<b>Sub-total</b>	<b>29,696</b>	<b>38,089</b>
Interest and dividends income received	1,092	523
Interest expenses paid	(200)	(89)
Income taxes paid	(17,422)	(6,589)
<b>Net cash provided by (used in) operating activities</b>	<b>13,165</b>	<b>31,934</b>
<b>II Net cash provided by (used in) investment activities</b>		
Payments into time deposits	(1,973)	(12,896)
Proceeds from withdrawal of time deposits	1,831	6,383
Purchase of property, plant and equipment	(8,548)	(9,023)
Proceeds from sales of property, plant and equipment	3	2
Purchase of intangible assets	(463)	(444)
Purchase of investment securities	(1)	(107)
Capital gain from redemption of marketable securities	—	100
Proceeds from sales of investment securities	580	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(3,286)	—
<b>Net cash provided by (used in) investment activities</b>	<b>(11,857)</b>	<b>(15,986)</b>
<b>III Net cash provided by (used in) financing activities</b>		
Net increase (decrease) in short-term loans payable	(35,040)	(5,190)
Repayments of finance lease obligations	—	(98)
Purchase of treasury stock	(35)	(4)
Cash dividends paid	(3,490)	(3,038)
<b>Net cash provided by (used in) financing activities</b>	<b>(38,566)</b>	<b>(8,331)</b>
<b>IV Effect of exchange rate change on cash and cash equivalents</b>	<b>(1,117)</b>	<b>(555)</b>
<b>V Net increase (decrease) in cash and cash equivalents</b>	<b>(38,375)</b>	<b>7,061</b>
<b>VI Cash and Cash Equivalents at Beginning of Period</b>	<b>85,377</b>	<b>55,067</b>
<b>VII Cash and Cash Equivalents at End of Period</b>	<b>47,001</b>	<b>62,128</b>

## 5. Segment Information

### (1) Business Segments

(Millions of yen)

	Six months ended September 30, 2008	
	Amount	
	Sales	Operating income
General hospital products	75,219	16,115
Cardiac & Vascular products	66,611	19,157
Blood transfusion products	12,586	2,125
Consumer Health Care products	2,593	143
Corporate expenses	—	(6,085)
<b>Total</b>	<b>157,011</b>	<b>31,457</b>

(Millions of yen)

	Six months ended September 30, 2009	
	Amount	
	Sales	Operating income
General hospital products	75,191	17,339
Cardiac & Vascular products	67,412	19,411
Blood transfusion products	11,791	1,652
Consumer Health Care products	3,668	574
Corporate expenses	—	(6,426)
<b>Total</b>	<b>158,063</b>	<b>32,550</b>

(Note) Main products belonging to each product segment

Product segments	Main products
<b>General hospital products</b>	
Disposable medical devices and Medical electronics	Syringes, Needles, Solution sets, I.V.catheters, Blood collection tubes, Electronic medical equipments, etc.
Pharmaceuticals	I.V.solutions, Prefilled syringes, Nutritious foods, etc.
CAPD products	Dialysis solutions, etc.
Diabetes care products	Blood glucose monitors, etc.
Home parenteral nutrition and oxygen	Home parenteral nutrition, Home oxygen systems, etc.
<b>Cardiac and Vascular products</b>	
Interventional systems	Angiographic catheters, PTCA catheters, Coronary stents, Neuro Interventional coils, etc.
Cardiovascular systems	Oxygenators, Roller pumps, Blood tubing sets, etc.
Vascular grafts	Artificial vascular grafts
<b>Blood transfusion products</b>	
	Blood bags, Automated blood processing products, etc.
<b>Consumer health care products</b>	
	Digital Thermometers, Blood pressure monitors, Blood glucose monitors (OTC), etc.

## (2) Geographic segments

(Millions of yen)

	Six months ended September 30, 2008		
	Amount		
	Sales to customer	Internal sales	Operating income
Japan	81,355	24,643	28,225
Europe	30,736	1,814	4,271
Americas	28,941	3,394	1,521
Asia and others	15,977	7,237	4,102
Corporate expenses / eliminations	—	(37,090)	(6,663)
Total	157,011	—	31,457

(Millions of yen)

	Six months ended September 30, 2009		
	Amount		
	Sales to customer	Internal sales	Operating income
Japan	87,784	23,516	29,889
Europe	27,216	2,236	4,064
Americas	28,137	2,835	1,684
Asia and others	14,924	7,674	4,374
Corporate expenses / eliminations	—	(36,263)	(7,461)
Total	158,063	—	32,550

## (3) Sales results by regions

(Millions of yen)

	Six months ended September 30, 2008	
	Amount	%
Japan	81,330	51.8%
Europe	30,736	19.6%
Americas	28,941	18.4%
Asia and others	16,002	10.2%
Total	157,011	100.0%

(Note) Sales in 'Asia and others' includes direct sales from Japan.

(Millions of yen)

	Six months ended September 30, 2009	
	Amount	%
Japan	87,774	55.5%
Europe	27,216	17.2%
Americas	28,137	17.8%
Asia and others	14,934	9.5%
Total	158,063	100.0%

(Note) Sales in 'Asia and others' includes direct sales from Japan.