

2023年度 第3四半期 セグメント別売上収益

Revenue by Segment for the Third Quarter of FY2023

(百万円 / millions of yen)

|                                     |                    | Q3 YTD FY2022  |              |             |                         |                |             |                  | Q3 YTD FY2023  |        |              |       |             |        |                         |        |                |        |             | 構成比<br>% to total |         |                  |        |
|-------------------------------------|--------------------|----------------|--------------|-------------|-------------------------|----------------|-------------|------------------|----------------|--------|--------------|-------|-------------|--------|-------------------------|--------|----------------|--------|-------------|-------------------|---------|------------------|--------|
|                                     |                    | 米州<br>Americas | 欧州<br>Europe | 中国<br>China | アジア他<br>Asia and others | 海外<br>Overseas | 日本<br>Japan | 合計<br>World Wide | 米州<br>Americas | %YoY   | 欧州<br>Europe | %YoY  | 中国<br>China | %YoY   | アジア他<br>Asia and others | %YoY   | 海外<br>Overseas | %YoY   | 日本<br>Japan |                   | %YoY    | 合計<br>World Wide | %YoY   |
| 心臓血管<br>カンパニー                       | TIS                | 101,330        | 53,465       | 34,087      | 27,249                  | 216,133        | 23,952      | 240,086          | 112,727        | 11.2%  | 62,530       | 17.0% | 37,765      | 10.8%  | 30,232                  | 10.9%  | 243,256        | 12.5%  | 24,970      | 4.2%              | 268,227 | 11.7%            | 39.3%  |
|                                     | ニューロバスキュラー         | 21,791         | 14,053       | 8,752       | 3,811                   | 48,409         | 4,146       | 52,555           | 25,999         | 19.3%  | 17,673       | 25.8% | 7,542       | -13.8% | 4,411                   | 15.7%  | 55,627         | 14.9%  | 4,253       | 2.6%              | 59,881  | 13.9%            | 8.8%   |
|                                     | カーディオバスキュラー        | 20,631         | 5,023        | 1,753       | 5,261                   | 32,671         | 7,631       | 40,302           | 23,830         | 15.5%  | 6,029        | 20.0% | 2,008       | 14.6%  | 6,933                   | 31.8%  | 38,802         | 18.8%  | 7,644       | 0.2%              | 46,446  | 15.2%            | 6.8%   |
|                                     | 血管                 | 9,236          | 11,773       | 1,144       | 1,160                   | 23,313         | 2,649       | 25,963           | 12,383         | 34.1%  | 14,692       | 24.8% | 1,169       | 2.2%   | 1,611                   | 38.8%  | 29,856         | 28.1%  | 3,289       | 24.2%             | 33,145  | 27.7%            | 4.9%   |
| Cardiac and Vascular Company        |                    | 152,990        | 84,316       | 45,737      | 37,483                  | 320,528        | 38,379      | 358,907          | 174,941        | 14.3%  | 100,926      | 19.7% | 48,486      | 6.0%   | 43,188                  | 15.2%  | 367,542        | 14.7%  | 40,158      | 4.6%              | 407,700 | 13.6%            | 59.7%  |
| メディカルケア<br>ソリューションズ<br>カンパニー        | ホスピタルケアソリューション     | 7,832          | 1,951        | 1,530       | 11,999                  | 23,314         | 76,420      | 99,735           | 8,821          | 12.6%  | 1,970        | 1.0%  | 1,562       | 2.3%   | 13,406                  | 11.7%  | 25,763         | 10.5%  | 76,890      | 0.6%              | 102,653 | 2.9%             | 15.0%  |
|                                     | ライフケアソリューション       | -              | 594          | 917         | 899                     | 2,411          | 16,778      | 19,189           | 33             | -      | 580          | -2.4% | 918         | 0.1%   | 963                     | 7.1%   | 2,496          | 3.5%   | 15,125      | -9.9%             | 17,621  | -8.2%            | 2.6%   |
|                                     | ファーマシューティカルソリューション | 2,168          | 6,105        | 305         | 1,056                   | 9,635          | 16,950      | 26,585           | 1,176          | -45.8% | 6,304        | 3.3%  | 569         | 86.3%  | 1,553                   | 47.0%  | 9,602          | -0.3%  | 17,401      | 2.7%              | 27,004  | 1.6%             | 4.0%   |
| Medical Care Solutions Company      |                    | 10,001         | 8,650        | 2,754       | 13,955                  | 35,361         | 110,149     | 145,511          | 10,030         | 0.3%   | 8,854        | 2.4%  | 3,053       | 10.9%  | 15,922                  | 14.1%  | 37,862         | 7.1%   | 109,417     | -0.7%             | 147,279 | 1.2%             | 21.6%  |
| 血液・細胞<br>テクノロジー<br>カンパニー            | 血液センター             | 30,993         | 19,714       | 6,793       | 18,979                  | 76,480         | 7,865       | 84,346           | 35,377         | 14.1%  | 22,390       | 13.6% | 7,170       | 5.6%   | 23,804                  | 25.4%  | 88,741         | 16.0%  | 8,457       | 7.5%              | 97,199  | 15.2%            | 14.2%  |
|                                     | アフエレンシス治療他         | 12,574         | 5,077        | 1,076       | 2,594                   | 21,323         | 377         | 21,701           | 13,738         | 9.3%   | 5,953        | 17.3% | 1,238       | 15.0%  | 3,779                   | 45.7%  | 24,709         | 15.9%  | 432         | 14.6%             | 25,142  | 15.9%            | 3.7%   |
|                                     | 細胞処理               | 5,804          | 856          | 265         | 328                     | 7,254          | 85          | 7,340            | 4,115          | -29.1% | 897          | 4.8%  | 113         | -57.2% | 284                     | -13.3% | 5,411          | -25.4% | 45          | -46.4%            | 5,457   | -25.7%           | 0.8%   |
| Blood and Cell Technologies Company |                    | 49,372         | 25,648       | 8,136       | 21,901                  | 105,058        | 8,329       | 113,388          | 53,230         | 7.8%   | 29,241       | 14.0% | 8,522       | 4.8%   | 27,868                  | 27.2%  | 118,863        | 13.1%  | 8,936       | 7.3%              | 127,799 | 12.7%            | 18.7%  |
| その他                                 | Others             | -              | -            | -           | -                       | -              | 186         | 186              | -              | -      | -            | -     | -           | -      | -                       | -      | -              | -      | 172         | -7.2%             | 172     | -7.2%            | 0.0%   |
| 合計                                  | Total              | 212,363        | 118,615      | 56,628      | 73,341                  | 460,948        | 157,044     | 617,993          | 238,202        | 12.2%  | 139,022      | 17.2% | 60,062      | 6.1%   | 86,980                  | 18.6%  | 524,267        | 13.7%  | 158,684     | 1.0%              | 682,951 | 10.5%            | 100.0% |
| 売上比率                                | % to Total         | 34.4%          | 19.2%        | 9.2%        | 11.9%                   | 74.6%          | 25.4%       | 100.0%           | 34.9%          |        | 20.4%        |       | 8.8%        |        | 12.7%                   |        | 76.8%          |        | 23.2%       |                   | 100.0%  |                  |        |

(期中平均為替レート)

(Average Exchange Rates)

(USD1=¥136.50)  
(EUR1=¥140.60)

(USD1=¥143.33)  
(EUR1=¥155.32)

2023年度見通し

Guidance for FY2023

|                      |                                     | FY2023           |        | 構成比<br>% to total |
|----------------------|-------------------------------------|------------------|--------|-------------------|
|                      |                                     | 合計<br>World Wide | %YoY   |                   |
| 心臓血管カンパニー            | Cardiac and Vascular Company        | 544,500          | 13.3%  | 60.1%             |
| メディカルケアソリューションズカンパニー | Medical Care Solutions Company      | 197,300          | 2.9%   | 21.8%             |
| 血液・細胞テクノロジーカンパニー     | Blood and Cell Technologies Company | 164,000          | 11.1%  | 18.1%             |
| その他                  | Others                              | 200              | -18.0% | 0.0%              |
| 合計                   | Total                               | 906,000          | 10.5%  | 100.0%            |

(期中平均為替レート)

(Average Exchange Rates)

(USD1=¥143)  
(EUR1=¥156)