

セグメント別売上概況 Revenue by Segment

%=前年同期比/ YoY

		Q3YTD FY2017			Q3YTD FY2018					
		JPN	Overseas	WW	JPN	%	Overseas	%	WW	%
TIS	Interventional Systems	28,755	136,871	165,626	24,176	-15.9%	139,400	1.8%	163,577	-1.2%
ニューロバスキュラー	Neurovascular	2,210	24,163	26,373	2,419	9.5%	27,186	12.5%	29,606	12.3%
CV	Cardiovascular Systems	7,577	25,659	33,236	7,487	-1.2%	25,550	-0.4%	33,037	-0.6%
血管	Vascular Graft	2,005	12,795	14,801	1,289	-35.7%	13,446	5.1%	14,735	-0.4%
心臓血管カンパニー	Cardiac and Vascular Company	40,548	199,490	240,038	35,373	-12.8%	205,584	3.1%	240,957	0.4%
医療器	General Hospital Products	38,240	19,552	57,793	38,864	1.6%	19,822	1.4%	58,686	1.5%
D&D	Drug & Device	33,103	-	33,103	33,967	2.6%	-	-	33,967	2.6%
DM・ヘルスケア	DM and Consumer Healthcare	15,890	2,270	18,160	15,954	0.4%	2,312	1.9%	18,266	0.6%
ホスピタルシステム小計	Hospital Systems Sub Total	87,234	21,822	109,057	88,785	1.8%	22,135	1.4%	110,921	1.7%
アライアンス	Alliance	6,558	4,615	11,174	8,967	36.7%	5,980	29.6%	14,947	33.8%
ホスピタルカンパニー	General Hospital Company	93,793	26,438	120,231	97,753	4.2%	28,116	6.3%	125,869	4.7%
血液システムカンパニー	Blood Management Company	8,368	68,141	76,510	8,950	7.0%	67,640	-0.7%	76,591	0.1%
その他	Others	162	12	174	168	3.5%	22	84.6%	190	9.2%
計	Total	142,872	294,082	436,955	142,245	-0.4%	301,364	2.5%	443,609	1.5%

(期中平均為替レート)

Average exchange rates

(USD1=¥111.69)

(EUR1=¥123.55)

(USD1=¥111.14)

(EUR1=¥129.47)

四半期別推移 Quarterly History for the Statement of Profit or Loss

		Q1 FY2017	Q2 FY2017	Q3 FY2017	Q4 FY2017	FY2017	Q1 FY2018	Q2 FY2018	Q3 FY2018	FY2018 Forecast
売上収益	Revenue	139,312	145,297	152,344	150,820	587,775	143,020	141,977	158,611	597,000
	各四半期売上収益/年間売上収益	23.7%	24.7%	25.9%	25.7%	100.0%	24.0%	23.8%	26.6%	100.0%
売上総利益	Gross Profit	75,914	79,495	83,240	80,683	319,333	79,857	74,730	87,570	
	%Revenue	54.5%	54.7%	54.6%	53.5%	54.3%	55.8%	52.6%	55.2%	
販売管理費	SG&A Expenses	48,708	50,976	54,418	58,259	212,363	54,810	55,906	57,320	
	%Revenue	35.0%	35.1%	35.7%	38.6%	36.1%	38.3%	39.4%	36.1%	
営業利益	Operating Profit	28,435	28,739	29,393	21,983	108,552	25,875	21,707	30,891	108,000
	%Revenue	20.4%	19.8%	19.3%	14.6%	18.5%	18.1%	15.3%	19.5%	18.1%
税引前利益	Profit before Tax	28,163	28,601	28,872	20,991	106,630	23,406	21,121	30,480	
	%Revenue	20.2%	19.7%	19.0%	13.9%	18.1%	16.4%	14.9%	19.2%	
当期利益	Profit for the Year	20,336	20,834	35,803	14,321	91,295	18,091	16,362	22,041	78,500
	%Revenue	14.6%	14.3%	23.5%	9.5%	15.5%	12.6%	11.5%	13.9%	13.1%

キャッシュ・フロー計算書 (要約) Statements of Cash Flows

	Q3YTD FY2017	Q3YTD FY2018
営業キャッシュ・フロー	73,160	57,475
投資キャッシュ・フロー	△ 31,022	△ 48,242
フリーキャッシュ・フロー	42,137	9,233
財務キャッシュ・フロー	3,625	△ 19,735
現金及び現金同等物の換算差額	3,087	3,733
現金及び現金同等物の増減	48,850	△ 6,769
現金及び現金同等物の期首残高	105,046	167,832
現金及び現金同等物の四半期末残高	153,897	161,063

参考情報 Additional Information

	Q3YTD FY2017	Q3YTD FY2018	FY2018 Forecast
研究開発費	28,932	36,040	47,500
設備投資額	30,447	35,707	60,000
減価償却費及び償却費	30,805	32,649	43,000